Verizon - West PIC Change Cost Study

Average PIC Change - Per Line

	Average Pic Change - Per Line	_					
		Average		Adjusted			A -41-14
		Time Per	A - 4114	Time per		Labar Bata	Activity
	A CTILITY DECORPORATION	Line	Activity	Line		Labor Rate	Cost per
Line		(minutes)	Occur %	(minutes)	Job Class	per Minute	Line
	B	С	D	E=(C*D)	F	G	H=E*G
<u> </u>	Business Office	4.05		0.45	0 0		44.44
1	Process end-user initiated PIC Change.	4.35	49.4%	2.15	Svc Rep	\$0.65	\$1.40
	Equal Assess Point of Contact (EAROC)	_					
_	Equal Access Point of Contact (EAPOC) Manually process carrier- initiated PIC Change.	5.00	0.050/	0.00	Cua Dan	#0.00	£0.000
	Process carrier-initiated PIC Change requests to verify and correct	5.00	0.05%	0.00	Svc Rep	\$0.68	\$0.002
	information.	4.14	0.1%	0.01	Svc Rep	\$0.68	\$0.004
	Investigate discrepancies noted while comparing databases to ensure	7.17	0.170	0.01	Overkep	φυ.00	\$0.004
1	all have same PIC for a phone number	3.60	1.5%	0.06	Svc Rep	\$0.68	\$0.04
	Database Management	0.02	100%	0.02	Level 4L	\$0.08	\$0.02
	Database Management	0.02	100%	0.02	Gen'l Clerk	\$0.58	\$0.02
-	Database Management	0.02	100 /0	0.02	Gerri Glerk	φυ.30	φ0.01
SUB	-TOTALS:						
7	Business Office						\$1.40
8	EAPOC (L2 + L3)						\$0.01
9	EAPOC (L4 + L5 + L6)						\$0.07
10	Computer Investments						\$0.38
11	Staff & Systems Support						\$0.36
12	Bill Entry						\$0.08
13	Service Order Processing						\$0.12
<u> </u>							V 0.12
With	OVERHEAD LOADING1:		=	"SUB-TOTA	LS" * Overhe	ad Loading of	1.4763
14	Business Office						\$2.06
15	EAPOC						\$0.11
16	Computer Investments						\$0.56
17	Staff & Systems Support						\$0.53
18	Bill Entry						\$0.11
19	Service Order Processing						\$0.18
	,						
With	REVENUE LOADING ² :		= "With O	erhead Load	ding" * Reveni	ue Loading of	1.0655
20	Business Office				anig iterem		\$2.20
21	EAPOC						\$0.12
22	Computer Investments						\$0.60
23	Staff & Systems Support						\$0.56
24	Bill Entry						\$0.12
25	Service Order Processing						\$0.19
							,
26	TOTAL COST PER PIC CHANGE (Sum L20 to L25):						\$3.79
	PIC FREEZE COST PER PIC CHANGE (Separate Study):						\$0.91
	PIC SLAM COST PER PIC CHANGE (Separate Study):						\$0.14
	LOADED COST PER PIC CHANGE (Sum L26 to L28):						\$4.84
23	LOADED GOOT I ERT TO GITARGE (Guill E20 to E20).						Ψ7.04

¹ The Common Overhead Loading includes various types of marketing, corporate operations and general support expenses and is developed on the basis of company total expenses.

² The Gross Revenue Loading is a composite of the Gross Receipts Tax levied on Verizon's revenues by some states, the Regulatory Assessment Fees levied by state and federal regulators for management of our product and service revenues, and the uncollectible revenues written off in a given year.

Verizon - West PIC Change Cost Study

Manual PIC Change - Per Line

		Time Per		Adjusted Time per			Activity
		Line	Activity	Line		Labor Rate	Cost per
Line	ACTIVITY DESCRIPTION	(minutes)	Occur %	(minutes)	Job Class	per Minute	Line
	В	C	D	E=(C*D)	F	G	H=E*G
	Business Office						'
1 F	Process end-user initiated PIC Change.	4.35	99.9%	4.35	Svc Rep	\$0.65	\$2.82
	Equal Access Point of Contact (EAPOC)						
2 1	Manually process carrier- initiated PIC Change.	5.00	0.1%	0.01	Svc Rep	\$0.68	\$0.004
	Process carrier-initiated PIC Change requests to verify and correct information.	4.14	0.0%	0.00	Svc Rep	\$0.68	\$0.00
	Investigate discrepancies noted while comparing databases to ensure all have same PIC for a phone number	3.60	1.5%	0.06	Svc Rep	\$0.68	\$0.04
	Database Management	0.02	100%	0.02	Level 4L	\$0.95	\$0.02
_	Database Management	0.02	100%	0.02	Gen'l Clerk	\$0.58	\$0.011
CIID '	TOTALS:						
7	Business Office						\$2.82
8	EAPOC (L2 + L3)						\$0.004
9	EAPOC (L4 + L5 + L6)		49.4%				\$0.04
10	Computer Investments		49.4%				\$0.19
11	Staff & Systems Support		49.4%				\$0.18
12	Bill Entry		49.4%				\$0.04
13	Service Order Processing		49.4%				\$0.06
With	OVERHEAD LOADING ¹ :		=	"SUB-TOTA	ALS" * Overhe	ad Loading of	1.4763
14	Business Office						\$4.17
15	EAPOC						\$0.06
16	Computer Investments						\$0.28
17	Staff & Systems Support						\$0.26
18	Bill Entry						\$0.06
19	Service Order Processing						\$0.09
With	REVENUE LOADING ² :		= "With O	erhead Load	ding" * Reven	ue Loading of	1.0655
20	Business Office						\$4.44
21	EAPOC						\$0.06
22	Computer Investments						\$0.29
23	Staff & Systems Support						\$0.28
24	Bill Entry						\$0.06
25	Service Order Processing						\$0.10
26	TOTAL COST PER PIC CHANGE (Sum L20 to L25):						\$5.23
	PIC FREEZE COST PER PIC CHANGE (Separate Study):						\$0.91
	PIC SLAM COST PER PIC CHANGE (Separate Study):						\$0.14
	LOADED COST PER PIC CHANGE (Sum L26 to L28):						\$6.28

¹ The Common Overhead Loading includes various types of marketing, corporate operations and general support expenses and is developed on the basis of company total expenses.

The Gross Revenue Loading is a composite of the Gross Receipts Tax levied on Verizon's revenues by some states, the Regulatory Assessment Fees levied by state and federal regulators for management of our product and service revenues, and the uncollectible

Verizon - West PIC Change Cost Study

Mechanized PIC Change - Per Line

		Average		Adjusted			
		Time Per Line	Activity	Time per Line		Labor Rate	Activity Cost per
Line	ACTIVITY DESCRIPTION	(minutes)	Occur %	(minutes)	Job Class	per Minute	Line
Lille	B	C	D D	E=(C*D)	F	G	H=E*G
	Business Office		-			-	
1	Process end-user initiated PIC Change.	4.35	0.0%	0.00	Svc Rep	\$0.65	\$0.00
	-						
	Equal Access Point of Contact (EAPOC)						
2	Manually process carrier- initiated PIC Change. 5.00 0.0% 0.00 Svc Rep		\$0.68	\$0.00			
	Process carrier-initiated PIC Change requests to verify and correct						
3	information.	4.14	0.2%	0.01	Svc Rep	\$0.68	\$0.01
	Investigate discrepancies noted while comparing databases to ensure						
4	all have same PIC for a phone number	3.60	1.5%	0.06	Svc Rep	\$0.68	\$0.04
	Database Management	0.02	100%	0.02	Level 4L	\$0.95	\$0.02
6	Database Management	0.02	100%	0.02	Gen'l Clerk	\$0.58	\$0.011
CLID	TOTAL C.						
7	-TOTALS: Business Office						\$0.00
8	EAPOC (L2 + L3)						\$0.00 \$0.01
9	EAPOC (L2 + L5) EAPOC (L4 + L5 + L6)		50.6%				\$0.01
10	Computer Investments		50.6%				\$0.04
11	Staff & Systems Support		50.6%				\$0.13
12	Bill Entry		50.6%				\$0.18
13	Service Order Processing		50.6%				\$0.04
10	Solvies Stasi i resessing		00.070				Ψ0.00
With	OVERHEAD LOADING1:		=	"SUB-TOTA	LS" * Overhe	ad Loading of	1.4763
14	Business Office						\$0.00
15	EAPOC						\$0.06
16	Computer Investments						\$0.28
17	Staff & Systems Support						\$0.27
18	Bill Entry						\$0.06
19	Service Order Processing						\$0.09
With	REVENUE LOADING ² :		= "With O	erhead Loa	ding" * Reven	ue Loading of	1.0655
20	Business Office						\$0.00
21	EAPOC						\$0.07
22	Computer Investments						\$0.30
23	Staff & Systems Support						\$0.28
24	Bill Entry						\$0.06
25	Service Order Processing						\$0.10
	TOTAL COST PER PIC CHANGE (Sum L20 to L25):						\$0.81
	PIC FREEZE COST PER PIC CHANGE (Separate Study):						\$0.91
	PIC SLAM COST PER PIC CHANGE (Separate Study):						\$0.14
29	LOADED COST PER PIC CHANGE (Sum L26 to L28):						\$1.86

¹ The Common Overhead Loading includes various types of marketing, corporate operations and general support expenses and is developed on the basis of company total expenses.

² The Gross Revenue Loading is a composite of the Gross Receipts Tax levied on Verizon's revenues by some states, the Regulatory Assessment Fees levied by state and federal regulators for management of our product and service revenues, and the uncollectible

PIC CHANGE - % Activity Occurrence

Line	Item	Amount	Source
	A	В	С
	Mechanized vs. Manual - % related to PIC Transactions		
1	2003 Carrier Initiated PIC Changes	2,161,655	Tab 8 PIC Chng Volume
2	2003 End User Initiated PIC Changes	2,106,625	Tab 8 PIC Chng Volume
3	Carrier Initiated interlata PIC changes handled manually	2,190	EAPOC Management Tracking-YTD 2003
4	Total manually handled PIC Changes	2,108,815	L2 + L3
5	Total PIC Changes	4,268,280	L1 + L2
6	% PIC Changes Manual - Business Office	99.9%	L2 / L4
7	% PIC Changes Manual - EAPOC	0.1%	L3 /L4
8	% Manual PIC Changes to Total PIC Changes	49.4%	L4 / L5
9	% Mechanized PIC Changes to total PIC Changes	50.6%	1 - L6

WORK VOLUMES

	ltem	Inter & Inter-lata	Interlata Only	%	Source
	A	В	С	D	E
1	Manual PIC Changes		2,108,815		Tab 2: %Occurrence L4
2	Mechanized PIC Changes		2,159,465		Tab 2: %Occurrence L5 - L4
3	Total PIC Changes		4,268,280		L1 + L2
4	Carrier Initiated Interlata and Intralata PIC Changes	4,841,096			Tab 8 PIC Chng Volume
5	Carrier Initiated Interlata PIC Changes		2,161,655		Tab 8 PIC Chng Volume
6	% Carrier Initiated PIC Changes that are Interlata			44.7%	L5 / L4
7	Manual PIC Changes from IXCs	4,905	2,190		Management Tracking - YTD 2003
8	% of Total PIC Changes from IXCs			0.05%	L7 / L3
9	Mechanized Changes requiring Verification	11,971	5,345		Management Tracking - YTD 2003
10	% of Mechanized PIC Changes requiring Verification			0.2%	L9 / L2
11	% of Total PIC Changes requiring Verification			0.1%	L9 / L3
11	PIC Changes involving Perpetual Compare	147,263	65,756		Management Tracking - YTD 2003
12	% of Total PIC Changes involving Perpetual Compare			1.5%	L10 / L3
13	PIC Restrictions		350,606		Management Tracking - YTD 2003
14	% of Total PIC Changes involving Restrictions			8.2%	L13 / L3

PIC CHANGE - EAPOC WORK TIME

	Avg Time					
		per Line		% Typical		
Line	Item	(min) ¹	Volume ²	Occurrence		
	A	В	С	D = C/C4		
	EAPOC (formerly NASSC)					
1	Process Manual PIC Change	0.96	2,190	27%		
2	PIC Verification without Repair	3.96	5,345	66%		
3	PIC Verification with Repair	19.92	503	6%		
4	Total (Sum L 1 + L 2 + L 3)	4.14	8,038	100%		
5	Database Management (Level 4L)	0.02				
6	Database Management (General Clerk)	0.02				

Notes:

- 1. Average Time per Line per Time and Motion Study
- 2. Volumes per EAPOC Management for YTD 2003

PIC CHANGE - STAFF AND SYSTEMS SUPPORT COST

Line	Item		Amount	Source
	Α	В		C
1	Verizon East Staff Support Costs	\$	0.09	Verizon East PIC Change Study - Tab 3.3 L5+L8+L11
2	Verizon West Staff Support Personnel		4	PLM Filing Plan
3	Verizon East Staff Support Personnel		11	Verizon East PIC Change Study - Tab 3.3 L1+L6+L9
4	Total Inter/IntraLATA PICs Verizon East		13,359,026	SAR Reporting System YTD 2003
5	Total Inter/IntraLATA PICs Verizon West		9,112,941	SAR Reporting System YTD 2003
6	Verizon West Staff Support Costs	\$	0.05	L1 x L2 / L3 x L4 / L5
7	Verizon West System Support Costs	\$	0.31	Verizon East PIC Change Study as Surrogate
8	Verizon West Staff & Systems Support Costs	\$	0.36	L 6 + L 7
	7	<u> </u>		

PIC CHANGE - COMPUTER INVESTMENTS

Line	Item	Amount	Source
	Α	В	С
	Interface Systems		
1	Annual Expense	\$ 8,224,980	External Vendor Analysis
2	Annualized Transactions	32,399,580	EAPOC Management Reports
3	Interface Cost per Transaction	\$ 0.25	L1 / L2
4	% Mechanized PICs to Total PICs	51%	Tab 2.: %Occurrence
5	Interface Cost per PIC	\$ 0.13	L3 x L4
	Subscription Services Systems		
6	Annual Expense	\$ 9,383,185	External Vendor Analysis
7	Annualized Transactions	64,272,840	EAPOC Management Reports
8	Subscription Services Cost per Transaction/PIC	\$ 0.15	L6 / L7
	Offline Data Systems		
9	Annual Expense	\$ 1,417,230	External Vendor Analysis
10	% associated with PIC Access Services	10.0%	SRC Staff Manager Estimate
11	ODS Annual Expense for PIC	\$ 141,723	L7xL8
12	Annualized Transactions	117,693	EAPOC Management Reports
13	Offline Data Systems Cost per Transaction	\$ 1.20	L11 / L12
14	% PIC Restrictions to Total PICs	8.2%	Tab 2.2 Work Volume, L14
15	ODS Cost per PIC	\$ 0.10	L 13 x L 14
16	TOTAL SYSTEMS COSTS PER PIC	\$ 0.38	L5 + L8 + L15
17	Total PIC Transactions - 2003	4,268,280	Tab 2.: %Occurrence
18	Total Systems Costs for 2003 PICs	\$ 1,617,309	L 16 x L 17
19	Annual Cost Factor for Computer Investments	28.09%	Verizon East PIC Change Study
20	Estimated Computer Investment for 2003 PICs	\$ 5,757,599	L 18 / L 19

VERIZON - WEST BILL ENTRY COST

PLANNING PERIOD: 2000-2004

Uses Verizon-East Bill Entry Cost as Surrogate

LINE	COST ELEMENT	
1	ERROR CORRECTION	\$0.00008
2	CUSTOMER ACCOUNTS PROCESSING	\$0.00016
3	BILL PRODUCTION	\$0.00079
4	BILL INQUIRY	\$0.00115
5	REMITTANCE	\$0.00007
6	COLLECTIONS/TREATMENT	\$0.00127
7	POSTAGE	\$0.00036
8	CAPITAL EXPENSES	\$0.00076
9	TOTAL DIRECT COST	\$0.00464
10	INFORMATION MANAGEMENT	\$0.00139
11	CAPITAL EXPENSES	\$0.00145
12	OTHER SHARED	\$0.00023
13	TOTAL SHARED COST	\$0.00307
14	TOTAL COST PER BILL ENTRY	\$0.00771
15	AVERAGE NUMBER OF LINES PER BILL	10
16	TOTAL COST PER PIC CHANGE	\$ 0.07710 Line 14 x Line 15

Data trended from base year 1998

VERIZON - WEST SERVICE ORDER SYSTEMS COST

Uses Verizon-East Service Order System Cost as Surrogate

Line	Item	Amount
Α	В	С
1	Verizon - East SOP Volume Count	29,212,876
2	Verizon - East SOP/BOSS Systems Cost	\$ 15,155,648.87
3	Systems Cost Per Order (L1 / L2)	\$0.52
4	Average Number of Telephone Lines per Customer	4.24
5	Systems Cost per Line (L3 / L4)	\$0.12

Source:

Volume Count: VZ East SOP and BOSS Counts Jan-Dec 2000

Systems Cost:

VZ East Accts 6124 (General Purpose Computer Expense) Dollars Jan-Dec 2000

VZ East Acct 6724 (Information Management Expense) Dollars Jan-Dec 2000

Average Number of Telephone Lines per Customer:

2709 Report for MD-Residence, Bus BTN Report for MD-Business

FULLY ASSIGNED LABOR RATES

	Functional Organization/Title	Job Class	Average Labor Rate per Hour 2002	Average Labor Rate per Hour 2003	Labor Rate per Minute
Α	В	С	D	E*	F=E/60
1	Equal Access Point of Contact (EAPOC) -TX	Svc Rep	\$39.32	\$40.89	\$0.68
2	Business Offices - Vz-West	Svc Rep	\$37.50	\$39.00	\$0.65
3	Equal Access Point of Contact (EAPOC) - Mgmt - TX	Level 4L	\$54.71	\$56.90	\$0.95
4	Equal Access Point of Contact (EAPOC) -MD	Gen'l Clerk	\$35.04	\$35.04	\$0.58

^{*} Labor Rates are averages of states/company where personnel are located, based on Year 2002, and trended yearly at 1.04% to 2003.

There is no non-management labor rate increase in MD from 2002 to 2003.

PIC CHANGE VOLUMES

Source: SAR Reporting System - January to December 2003

		C	arrier Initiated	d	CSSC/BSC Initiated			Total	
Line	Jurisdiction	InterLATA	IntraLATA	Total	InterLATA	IntraLATA	Total	InterLATA	Grand Total
	Α	В	С	D=B+C	E	F	G=E+F	H=B+E	I=D+G
1	Vz-West	2,161,655	2,679,441	4,841,096	2,106,625	2,165,220	4,271,845	4,268,280	9,112,941

INPUT FACTORS

L	_ine A	Factor B	Value C
	1	Overhead Loading	1.4763
	2	Revenue Loading (Grossed Up)	1.0655
	3	Labor Trend Factor	1.04

MARKETING, CORPORATE OPERATIONS & GENERAL SUPPORT OVERHEAD FOR PIC CHANGE STUDIES

All Data from ARMIS 43-01 for 2003 (Subject to Separations) (Dollars in \$000)

	(Customer			D	epreciation								
	C	perations		Corporate		and	Si	upport Plant			Т	otal Plant in	To	tal Operating
	1	Marketing	(Operations	Α	mortization	De	pr. & Amort.	Sι	pport Plant		Service		Expense
ARMIS ROW NUMBER		1140		1160		1180				1620		1690		1190
		Α		В		С	D	= (E/F) x C		E		F		G
GTE California	\$	70,919	\$	445,926	\$	493,456	\$	52,353	\$	1,026,822	\$	9,678,281	\$	1,752,706
Contel Arizona	\$	201	\$	1,720	\$	1,758	\$	71	\$	1,035	\$	25,499	\$	5,675
Contel California	\$	6,503	\$	38,418	\$	73,659	\$	7,163	\$	106,627	\$	1,096,522	\$	188,483
Nevada	\$	550	\$	4,041	\$	8,204	\$	504	\$	6,840	\$	111,378	\$	18,265
Florida	\$	45,431	\$	311,010	\$	425,777	\$	40,004	\$	495,897	\$	5,277,947	\$	1,263,565
Hawaii	\$	16,712	\$	103,364	\$	136,841	\$	20,192	\$	278,161	\$	1,885,084	\$	397,619
Illinois	\$	9,928	\$	77,238	\$	98,017	\$	10,256	\$	158,847	\$	1,518,047	\$	291,675
Indiana	\$	16,428	\$	111,234	\$	131,989	\$	16,706	\$	242,398	\$	1,915,102	\$	396,422
Michigan	\$	8,984	\$	77,772	\$	107,851	\$	7,448	\$	113,938	\$	1,649,968	\$	308,292
Ohio	\$	12,461	\$	95,795	\$	154,598	\$	14,872	\$	196,936	\$	2,047,256	\$	401,225
GTE Pennsylvania	\$	7,557	\$	79,572	\$	81,201	\$	7,421	\$	111,109	\$	1,215,767	\$	255,293
Wisconsin	\$	5,323	\$	44,212	\$	64,089	\$	5,520	\$	85,055	\$	987,517	\$	178,231
Contel Pennsylvania	\$	802	\$	10,841	\$	8,064	\$	556	\$	8,305	\$	120,374	\$	29,298
Contel Quaker State	\$	494	\$	5,608	\$	6,637	\$	757	\$	12,169	\$	106,722	\$	19,372
Contel Indiana	\$	2,404	\$	15,889	\$	28,858	\$	1,803	\$	26,431	\$	422,950	\$	73,714
Contel Illinois	\$	1,798	\$	11,556	\$	18,447	\$	1,911	\$	29,353	\$	283,390	\$	51,476
Idaho	\$	2,360	\$	18,633	\$	29,377	\$	2,858	\$	40,729	\$	418,576	\$	79,498
Oregon	\$	10,246	\$	64,627	\$	79,947	\$	6,235	\$	89,413	\$	1,146,536	\$	251,329
Washington	\$	17,934	\$	128,519	\$	157,841	\$	18,607	\$	259,667	\$	2,202,698	\$	458,465
West Coast California	\$	189	\$	1,478	\$	2,542	\$	267	\$	4,331	\$	41,259	\$	6,762
Contel Washington	\$	1,324	\$	7,823	\$	19,110	\$	1,219	\$	16,651	\$	261,049	\$	42,196
North Carolina	\$	5,385	\$	53,245	\$	54,658	\$	8,548	\$	112,948	\$	722,185	\$	171,232
South Carolina	\$	3,357	\$	22,763	\$	35,186	\$	3,314	\$	43,208	\$	458,746	\$	99,762
GTE Virginia	\$	617	\$	5,595	\$	8,763	\$	653	\$	7,412	\$	99,476	\$	23,632
Verizon SO- Illinois	\$	483	\$	5,049	\$	6,463	\$	599	\$	8,714	\$	94,038	\$	18,352
Contel North Carolina	\$	1,835	\$	17,261	\$	28,225	\$	1,362	\$	18,168	\$	376,630	\$	83,676
Contel South Carolina	\$	405	\$	2,342	\$	5,253	\$	302	\$	3,665	\$	63,792	\$	13,504
Contel Virginia	\$	9,980	\$	75,422	\$	108,880	\$	8,032	\$	98,605	\$	1,336,670	\$	315,033
Texas	\$	32,636	\$	236,607	\$	331,957	\$	38,764	\$	519,979	\$	4,452,817	\$	982,422
Contel Texas	\$	1,587	\$	11,668	\$	25,543	\$	942	\$	12,690	\$	344,043	\$	66,079
SUBTOTAL	\$	294,833	\$	2,085,228	\$	2,733,191	\$	279,240	\$	4,136,103	\$	40,360,319	\$	8,243,253
USOA 2124 Inv. in PIC Study (From Tab 4.:Investments Line 20)							\$	389	\$	5,758				
TOTAL VERIZON WEST	\$	294,833	\$	2,085,228	\$	2,733,191	\$	279,629	\$	4,141,861	\$	40,360,319	\$	8,243,253

Overhead Loading (Column A + Column B + Column D) / (Column G - Column A - Column B - Column D)

47.63%

REVENUE LOADING FACTOR FOR TAXES & UNCOLLECTIBLES FOR PIC CHANGE STUDIES

All Data from ARMIS 43-01 for 2003 (Subject to Separations) (Dollars in \$000)

ARMIS ROW NUMBER	Unc	ollectibles 1060 A		Total Other Taxes 1490 B		tal Operating Revenues 1090 C	
GTE California	\$	32,020	\$	108,512	\$	1,752,706	
Contel Arizona	\$	112	\$	363	\$	8,055	
Contel California	\$	5,291	\$	11,576	\$	260,017	
Nevada	\$	175	\$	465	\$	26,449	
Florida	\$	22,101	\$	48,797	\$	1,489,983	
Hawaii	\$	3,375	\$	24,577	\$	451,642	
Illinois	\$	5,820	\$	9,369	\$	406,123	
Indiana	\$	4,639	\$	42,887	\$	503,206	
Michigan	\$	6,912	\$	21,200	\$	421,377	
Ohio	\$	6,683	\$	31,368	\$	528,453	
GTE Pennsylvania	\$	4,930	\$	17,584	\$	313,300	
Wisconsin	\$	1,228	\$	12,762	\$	216,628	
Contel Pennsylvania	\$	671	\$	1,612	\$	41,594	
Contel Quaker State	\$	3	\$	994	\$	29,416	
Contel Indiana	\$	1,417	\$	7,993	\$	128,222	
Contel Illinois	\$	1,955	\$	4,669	\$	81,765	
Idaho	\$	929	\$	3,487	\$	108,038	
Oregon	\$	3,150	\$	14,668	\$	318,093	
Washington	\$	(1,135)	\$	34,260	\$	556,329	
West Coast California	\$	217	\$	277	\$	8,198	
Contel Washington	\$	682	\$	1,177	\$	60,430	
North Carolina	\$	3,264	\$	908	\$	173,649	
South Carolina	\$	3,784	\$	6,358	\$	134,638	
GTE Virginia	\$	955	\$	1,087	\$	19,934	
Verizon SO- Illinois	\$	380	\$	69	\$	19,843	
Contel North Carolina	\$	1,363	\$	1,935	\$	91,565	
Contel South Carolina	\$	358	\$	780	\$	18,657	
Contel Virginia	\$	7,408	\$	3,893	\$	394,779	
Texas	\$	14,093	\$	47,665	\$	1,142,795	
Contel Texas	\$	3,490	\$	2,739	\$	64,098	
TOTAL VERIZON WEST	\$	136,270	\$	464,031	\$	9,769,982	
Revenue Loading	(Colu	mn A + Co	lum	n B) / Columr	ı C		0.0614
		Grossed	Revenue L	1.0655			